

# Candidate Qualification / Position Statement For *Coalition for a Better Memphis* Website

The CBM will post your completed statement on our website, [www.bettermemphis.org](http://www.bettermemphis.org), exactly as it is submitted. It is important that your information be complete – please use extra space if needed and feel free to attach a resume or any supplemental information. Please email the statement to [peggy@bettermemphis.org](mailto:peggy@bettermemphis.org) or Fax 901-752-0743 by March 5, 2010.

Name: **David Lenoir** \_\_\_\_\_

Website: **www.DavidLenoir.com** \_\_\_\_\_

Candidate for: **Shelby County Trustee** \_\_\_\_\_

## **Why do you believe you are qualified for this position?**

The Trustee serves as the banker for the County. The Trustee's office records and allocates taxes and other revenue in excess of \$2.5 billion annually. Given this enormous responsibility, Shelby County needs a Trustee with knowledge and broad experience in banking and financial services. I am qualified for the job of Trustee because I have two decades of banking and financial services experience coupled with a degree in Accounting from the University of Alabama. I also hold the Series 7 (Securities Representative) and Series 66 (Securities State Law) licenses. In addition, I have earned professional designations in investment management and fiduciary auditing. I began my career as a college intern with National Bank of Commerce. My financial service's career has been focused on money management, investment and fiduciary consulting. I have had the opportunity to work with individuals, institutions and municipalities ranging from just a few thousand dollars to over \$2.0 billion in assets. \_\_\_\_\_

## **Name three specific things you would like to accomplish if elected:**

I will (i) improve the billing and collecting efficiency, (ii) also, given an extremely fragile economy, I will ensure that tax payer funds are prudently and properly invested, (iii) finally, improve the bankruptcy & financial literacy problem in Shelby County. \_\_\_\_\_

Have you ever been delinquent on your property taxes? Yes \_\_\_\_\_ No **X** \_\_\_\_\_

Have you declared bankruptcy? Yes \_\_\_\_\_ No **X** \_\_\_\_\_

Have you ever been convicted of a felony? Yes \_\_\_\_\_ No **X** \_\_\_\_\_

If you answered "yes" on any of the above items, please list the year and provide details. -

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List other elected positions you have run for and the outcome of the election:

None \_\_\_\_\_

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Current Employment

Company: Sector Capital Management, LLC \_\_\_\_\_

Length of Employment: Three Months \_\_\_\_\_

Brief Job Description: Responsible for managing money for individual, institutional and municipal clients. \_\_\_\_\_

Education

Please list all college/advanced degrees attained.

College/University      Degree      Graduation Year

University of Alabama Culverhouse School of Accountancy – BS, Accounting – 1990

University of Pittsburgh Center for Fiduciary Studies – AIFA Program - 2004 \_\_\_\_\_

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Additional information relating to your educational background (optional): I hold the Series 7 (General Securities) and Series 66 (State Securities Law) licenses from the Financial Industry Regulatory Authority (FINRA). \_\_\_\_\_

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How long have you lived in Memphis? Forty-one (41) years \_\_\_\_\_

Where did you grow up? Cordova, TN \_\_\_\_\_

Marital status/children: Married, Shannon; two sons \_\_\_\_\_

Please list your association memberships and identify any leadership positions you have held in the past.

1. Member – The Economic Club of Memphis \_\_\_\_\_
2. Board Member – Crosscheck Athletic Association – Head of Accountability Committee
3. Board Member – The Family Action Council of Tennessee \_\_\_\_\_
4. Member – Memphis Generous Giving Initiative \_\_\_\_\_
5. Member – Grace Evangelical Church, Men’s Board – Board Chair \_\_\_\_\_
6. Member – Memphis Sport Shooting Association \_\_\_\_\_
7. Previous Board Member – Economic Opportunities \_\_\_\_\_
8. Previous Board Member – Theatre Memphis \_\_\_\_\_
9. \_\_\_\_\_
10. \_\_\_\_\_

Other Contact Information:

Campaign Chair: Mr. Jeff Jacobs \_\_\_\_\_

Treasurer: Mr. Gordon Thompson \_\_\_\_\_

Any other information you would like to share with the voters:

I am qualified. I am experienced and I am focused on efficiency. I would appreciate your vote.

David Lenoir